

19th Annual Top Lenders Survey:

Rankings of direct lenders
and financial intermediaries

The following rankings are based on responses to NREI's 19th Annual Top Lenders Survey questionnaire and reflect total dollars financed or arranged in commercial real estate during the 2009 calendar year. Listings are presented in three parts. The first listing includes firms financing direct loans, credit lines, CMBS lending and other forms of direct investments to the industry.

The second listing ranks financial intermediaries, including mortgage brokers and financial firms that arranged or facilitated transactions during 2009. In instances where companies utilized their own balance sheet to close loans, or a line of credit to warehouse loans prior to securitization or sale in the secondary market, that volume was not considered production on an intermediary basis. For example, conduit lending and agency lending constituted direct lending for the purpose of this survey.

TOP 20 FINANCIAL INTERMEDIARIES

9. Eastdil Secured
Arranged in 2009: \$2 billion
40 West 57 Street,
New York, NY 10019
Phone: (212) 315-7200
Website: www.eastdilsecured.com
Officers: Benjamin Lambert, Chairman;
Roy March, CEO; Michael
Konynenburg, President

10. Q10 Capital LLC
Arranged in 2009: \$1.09 billion
1113 Meadow Bridge Lane
Arlington, TN 37014
Phone: (615) 395-9999
Website: www.q10capital.com
Officers: James M. Murphy,
Chairman; Robert M. Stout,
& CEO

**11. Grandbridge Real Estate
Capital LLC**
Arranged in 2009: \$1.09 billion
227 West Trade St., Suite 400
Charlotte, NC 28202
Phone: (704) 332-4454
Website: www.gbrecap.com
Officers: Thomas S. Dennard, CEO; David
A. Roberts, COO; John W. Davis, EVP/
National Production Head; Patricia Muse,
VP/Marketing

12. Colliers International
Arranged in 2009: \$1.06 billion
601 Union Street
Suite 5300
Seattle, WA 98101
Phone: (206) 223-0866
Website: www.colliers.com

15. Cohen Financial
Arranged in 2009: \$729 million
Two North LaSalle Street
Suite 800
Chicago, IL 60602
Phone: (312) 346-5680
Website: www.cohenfinancial.com

19. Metropolitan Capital Advisors, Ltd
Arranged in 2009: \$150 million
18111 Preston Road
Suite 650
Dallas, TX 75252
Phone: (972) 267-0600
Website: www.metcapital.com

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Metropolitan Capital Advisors

Arranged in 2009: \$150 million

18111 Preston Road, Suite 650

Dallas, TX 75252

Phone: (972) 267-0600

Website: www.metcapital.com

Officers: Scott R. Lynn, Director / Principal

Scott R. Lynn, Director/Principal;
Michael J. Hill, Senior Director; Brad
Lynn, Senior Director; Brandon Miller,
Senior Director; Hook Harmeling, Senior
Director; Ryan McCormack, Senior
Director; Arny Sajani, Senior Director

& Giordano LLC
Arranged in 2009: \$73 million
18111 Preston Road, Suite 650
Dallas, TX 75252

Phone: (972) 229-5055
Website: www.monroe-giordano.com
Officers: Cary Monroe, Managing
Director; Mike Giordano, Senior VP;
Glend Rice, Director of Loan Processing

Arranged in 2009: \$795 million
19800 MacArthur Blvd.,
Suite 150
Irvine, CA 92612
Phone: (949) 419-3200
Website: www.mmcapcorp.com
Officers: Harvey E. Green, President and
CEO; William E. Hughes, SVP

Arranged in 2009: \$417 million
116 Welsh Road
Horsham, PA 19044
Phone: (215) 328-1630
Website: www.capmark.com
Officers: Jay Levine, CEO; William
Gallagher, EVP